

# **Detergents in Slovenia**

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Association of Cosmetic, Detergent and Cleaning products Producers of Slovenia



- Working group within Chamber of Commerce and Association of chemical industry:
- Members are dealing with:
  - production of cosmetics
  - production of washing and cleaning products
- Members of KPČ are also
  - producers of raw materials for detergent & cosmetic products
- KPČ 24 members





# **Environment** in Slovenia No lag behind the most developed industrial countries.

- Increased discharges of phosphates: 1960's and 1970'. (industrial development & intensified agriculture)
- Green Paper on the Environment
  Slovenia marked the first UN Conference on the Environment (in 1972).
- The first environmental protection regulations (in 70s'),
- Conference on ecology, energy and economy (mid-80s)
- Ecological Fund established (second half of the 80s)



### **Historical facts**



## **Detergent related developments**

#### in 50s', 60s' & 70s' Slovenia within Yugoslavia had:

- One of the biggest Yugoslav and middle Europe detergent producer
- A first producer of the anionic surface-active substances in South-East Europe
- Plant for production of STPP
- Advanced products on the market
  - synthetic laundry detergents for white, colored & fine garments
  - Liquid detergents
  - Detergent on the basis of biodegradable surfactants and enzymes.

#### in 80s'

- Technical cooperation with international companies starts
- SMEs in Slovenia are starting the sales of consumer goods in the field of detergents & cleaning products





# Detergent related developments

#### Early 90s'

- Independence: 25 June 1991 (from Yugoslavia)
- Slovenia starts faster development of WWTP
- Nil-P products are present on the market
- International companies enter the market (P&G, Reckitt & Benkiser, Henkel, .....) as joint ventures or as import
- Sales tax on detergents (implemented on 1.2.1992)

Two levels:

Phosphate free: 10% Other detergents: 20%

- SMEs' continue sales of consumer goods in the field of detergents
- Improvements in Slovenian STPP production



### **Historical facts**



# • Detergent related developments

#### mid 90s'

- International companies gain market share
- In spite of higher sales tax on P detergents, P detergent sales continues but on the lower level.
- Henkel Zlatorog stops production of detergents in Slovenia
- VAT implemented on 1.7.1999 (@ 19%) difference among P and nil-P detergents abolished

#### 2001

P detergents represent ~3% of the market





# Detergent related developments

### From 2001 till 2004

- Growth of private labels (mostly P based)
- P-detergent sales among international companies increases
- End of 2004 P-containing detergents represent  $\sim 1/4$  of the market.
- Sales of liquid detergents picks up



### **Detergents related statistic**



# Detergent trade in Slovenia 1993,1994, 2004

		1993 *	1994 *	2004 **
Retail trade detergents total (	(t)	~18.000	~18.500	~20.000

<sup>\*</sup> Slovenian Statistics

Companies are producing polyphosphates, zeolites and sodium perborate in Slovenia throughout the period. Even today STPP is important product sold by SMEs'.

<sup>\*\*</sup> AISE Laundry sustainability project data



# **Detergents related statistic**



### Data from the domestic producers for the year 1994 \*

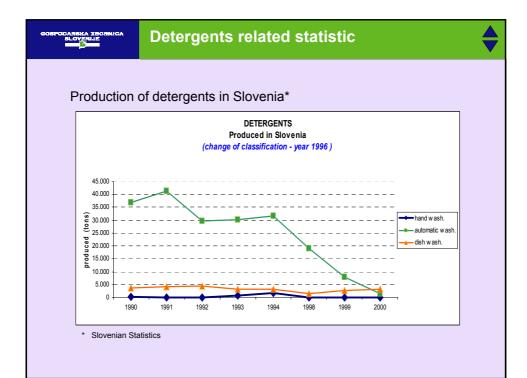
	P contain	ning dete	rgents (t)	P free detergents (t)				
	Powdered		Liquid	Powdered		Liquid		
	Tot.pr.	SLO	Tot.pr.	Tot.pr. SLO		Tot.pr.	SLO	
Total (t)	6,231	1,218	-	16,325	16.556	1,833	1,699	

Total production: 24,389 t Sold in Slovenia: 19,483 t

Mass fraction of detergents containing P: 25,5%

Average concentration / amount of P in P containing detergents : 5%

\* Slovenian Statistics





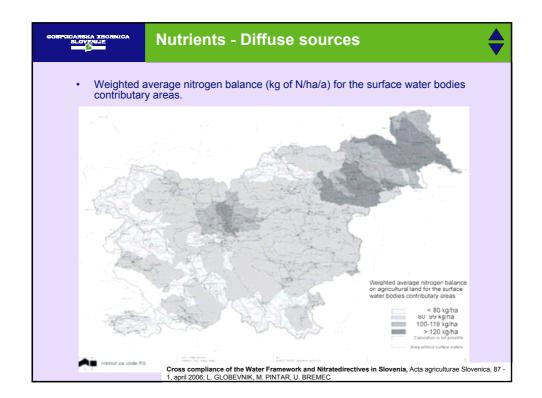
### Part of P load from point sources (tons)

	1995	2001	2004
Laundry detergents	61	55	350
Population	1300	N.A.	1100

(ADW, industrial point sources)

### Nutrient load from diffuse sources (tons)

		1995	2001	2004
N	t	32235	34765	30264
P205	t	17391	16607	14640
Р	t	~7600	~7200	~6400

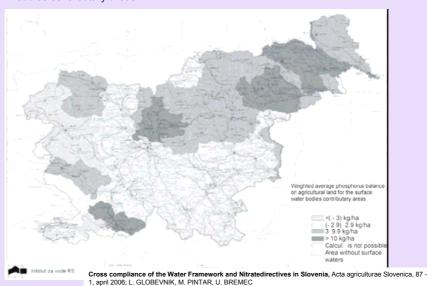




# Nutrients - Diffuse sources



 Weighted average phosphorus balance (kg of P/ha/a) for the surface water bodies contributary areas.



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# **Current status - Environmental indicators**







- Phosphorus in lakes
  - Some issues in artificial accumulations

#### Reasons:

- Polluted influents from areas of intensive agriculture or with less developed sewage infrastructure
- erosion



- Wastewater treatment
  - WWTP for agglomerates >100.000 PE.
    - Ljubljana & Maribor, (1/4 of population in Slovenia)
    - Built and working (2006 results will show effectiveness)
  - Other data:

		1998	1999	2000	2001	2002	2003	2004	target for 2005
cesspools	%	45	45	45	45	47.6	47.6	47.6	44
primary	%	10.5	8.4	9.3	8.7	6.1	5.2	4.4	5.1
secondary	%	5.9	7.6	4.7	6.7	10.9	13.8	16.4	40.2
tertiary	%	2.6	3.2	4.5	5	2.9	2.1	6	5.2



Improved water quality: probably related to improved waste water treatment and lower number of industries with high levels of waste water emissions.

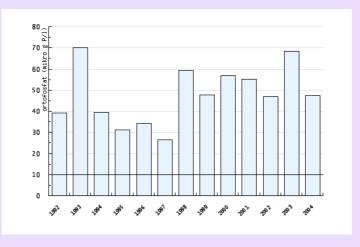


### **Current status – Environmental indicators**





#### Average yearly content of orthophosphates in rivers (µg P/I)



- No statistically observable changes are noticeable from 1992 till 2004.
- Note: in 1998 a Slovenian changed a method to analyze orthophosphates in water.



## **Summary**



Companies able to produce P and Nil-P detergents

### However p-detergents have merits from sustainability POW

- Phosphate based detergents are important for SME (presence of P detergents under higher tax & private labels)
- Phosphate based detergents are consumer relevant (growth of P private labels)
- P is not replaceable for some applications (ADW)

#### To note:

- P detergents represent a small part of total P load
- Tax on P detergents was coupled with
  - development of WWTP
  - Improvement of agricultural practices
  - Decrease # of industrial point sources

